

## SFG-DA-5

Harvey Rosenfield, SBN 123082 Pamela Pressley, SBN 180362 William Pletcher, SBN 212664 Benjamin Powell, SBN 311624 Ryan Mellino, SBN 342497 CONSUMER WATCHDOG 3 6330 San Vicente Blvd., Suite 250 4 Los Angeles, CA 90048 Tel. (310) 392-0522 5 Fax (310) 861-0862 harvey@consumerwatchdog.org 6 pam@consumerwatchdog.org will@consumerwatchdog.org 7 ben@consumerwatchdog.org ryan@consumerwatchdog.org 8 Attorneys for CONSUMER WATCHDOG 9 10 BEFORE THE INSURANCE COMMISSIONER 11 OF THE STATE OF CALIFORNIA 12 13 File Nos.: PA-2024-00011, PA-2024-00012, In the Matter of the Rate Applications of PA-2024-00013 14 State Farm General Insurance CONSUMER WATCHDOG'S 15 Company, **OBJECTIONS TO CDI AND STATE** FARM'S TWO-WAY STIPULATION TO Applicant. 16 **INTERIM RATE** 17 Hearing Date/Time: April 8, 2025 18 10:00 a.m. 19 20 21 22 23 24 25 26 27 28 CONSUMER WATCHDOG'S OBJECTIONS TO CDI AND STATE FARM'S TWO-WAY STIPULATION TO 9 10

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the Stipulation requiring State Farm to "maintain availability" of its homeowners policies such as by agreeing to halt non-renewals or to write new business if its requested rate increases are granted.

Moreover, State Farm's claimed financial distress is entirely self-inflicted. For years, the insurer deliberately sold policies at unsustainably low premiums to aggressively grow its market share, ignoring repeated internal warnings about severe financial risks. According to a recent investigation by the Wall Street Journal, State Farm intentionally "sold policies at premiums it knew were unsustainably low" in a strategy aimed at dominating the California market.<sup>3</sup> Its internal actuaries and external consultants repeatedly warned that premiums were insufficient, yet the company pursued market dominance over prudent financial management.<sup>4</sup> Additionally, Consumer Watchdog has submitted an analysis establishing that State Farm entered into reinsurance arrangements with its Illinois-based parent company that siphoned approximately \$3 billion from its California operations directly to the parent's benefit. (Declaration of Benjamin A. Armstrong [hereinafter, "Armstrong Decl."], ¶ 7; Consumer Watchdog's Appendix of Exhibits ["Appendix"], Exh. 4.) Thus, the insurer's current financial dissatisfaction arises not from regulatory burdens but from potentially unlawful pricing strategies and internal self-dealing. State Farm's financial condition does not justify a policyholder-funded bailout, especially one that provides no tangible consumer protections or even assurances that its policyholders will not face immediate cancellation notices days after their rate-hike checks are cashed.

Consumer Watchdog thus submits these objections to the two-way Stipulation between State Farm and CDI pursuant to 10 CCR section 2656.1, subdivision (g).

## PROCEDURAL BACKGROUND

In June and July 2024, State Farm submitted applications requesting significant rate increases across homeowners, renters/condo, and rental dwelling insurance lines, citing the insolvency variance criteria under 10 CCR section 2644.27, subdivision (f)(6), also known as

<sup>&</sup>lt;sup>3</sup> Jean Eaglesham & Susan Pulliam, *State Farm Was All In on California—Until It Pulled the Plug Before the Fires*, Wall Street Journal, Feb. 6, 2025. Ms. Pulliam is a Pulitzer Prize winning journalist. (See https://www.wsj.com/news/author/susan-pulliam.)

<sup>4</sup> *Ibid*.