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20	In the Matter of the Rate Applications of	File Nos. PA-2024-00011, PA-2024-00012, PA-2024-00013	
21	STATE FARM GENERAL INSURANCE	STATE FARM GENERAL'S BRIEF IN	
22	COMPANY, Applicant.	OPPOSITION TO CONSUMER WATCHDOG'S MOTION FOR ORDER	
23 24	Аррисанс.	SHORTENING TIME FOR STATE FARM GENERAL TO RESPOND TO	
25		DISCOVERY REQUESTS FOR APRIL 8, 2025 HEARING	
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INTRODUCTION

On Monday, March 31, 2025—just eight days before the commencement of the April 8, 2025 Interim Rate Hearing ("Interim Rate Hearing") in this matter—Consumer Watchdog ("CW") has filed a last-minute Motion For Order Shortening Time For Applicant State Farm General Insurance Company To Respond To Discovery Requests For April 8, 2025 Hearing On Stipulation To Interim Rate ("Motion"), seeking to compel State Farm General Insurance Company ("State Farm General") to provide expedited responses to discovery CW first belatedly served on Friday, March 28, 2025. CW's Motion is improper and should be denied, for three main reasons.

First, the broad discovery CW propounded on March 28, 2025, goes well beyond the scope of the Interim Rate Hearing scheduled for April 8, 2025.

Second, CW's discovery contemplates more extensive and far-reaching discovery than is permitted by the California Administrative Procedures Act ("APA"), Cal. Gov't Code §§ 11340 et seq. even for the "main" rate hearing that will take place in June.

Third, it would be unfair and prejudicial to try to force State Farm General to respond to CW's discovery while simultaneously preparing for the Interim Rate Hearing when CW waited several weeks before propounding the discovery after objecting to the Interim Rate, the information sought by CW is not relevant to the Interim Rate Hearing, and it literally would not be possible for State Farm General to respond to the discovery before the Interim Rate Hearing.

A. CW'S Discovery Is Not Necessary For Or Relevant To The Interim Rate Hearing.

The Interim Rate Hearing on April 8, 2025, is, as the name itself makes clear, a hearing on an *interim* rate. The interim rate stipulated to between CDI and State Farm General, to which CW is objecting, will be in effect only until a permanent rate is established as a result of the upcoming hearing on State Farm General's ordinary (non-interim) rate application. If the rate ultimately established as a result of the hearing is less than the interim rate, then State Farm General likely will need to refund money to policyholders based on the difference between the interim rate and the "permanent" rate.

In short, the Interim Rate Hearing will focus only on whether CW has any meritorious

ground for objecting to the rate stipulated to between CDI and State Farm General, not on the merits of State Farm General's non-interim rate application—and certainly not the yet-to-be filed updated rate application. Given the narrow focus of the Interim Rate Hearing, the broad discovery sought by CW is not necessary for or relevant to the limited set of issues to be addressed at the Interim Rate Hearing.

Moreover, the Administrative Law Judge ("ALJ") set the hearing for April 8, 2025, on March 25, 2025, with only a few weeks' notice. This expedited schedule—which is entirely appropriate and necessary in State Farm General's view—implicitly recognized the narrow issues to be addressed at the hearing and did not leave time for the parties to conduct discovery. This approach makes sense because, as noted, broad discovery is not needed for the Interim Rate Hearing.

In sum, CW does not need the discovery it seeks for the Interim Rate Hearing and the schedule set by the ALJ does not allow sufficient time for discovery to occur. For these reasons alone, CW's Motion should be denied.

B. <u>CW's Discovery Is Improper and Overbroad, Even For Discovery In Connection</u> <u>With The Upcoming Hearing on State Farm General's Actual (Non-Interim) Rate</u> Application.

The discovery propounded by CW is extraordinarily broad. For example, the definition of a discoverable document contained in paragraph 2 of the Requests' definition purports to require State Farm General to search for and produce all responsive electronic documents in the company's possession, custody, or control. Thus, the Requests appear to contemplate the very same type of electronic document discovery that often occurs in state and federal court litigation—discovery that can take many months and cost many hundreds of thousands of dollars. Indeed, even agreeing upon a protocol for such discovery takes significantly longer than the ten-day period State Farm General would have to respond to CW's requests. In addition, the Requests contain very broad request related to State Farm's financial status, such as (i) documents relating to State Farm General's NAIC IRIS ratios and the calculation of those ratios, (see e.g., Requests 10–14),

(ii) documents establishing State Farm General's Risk Based Capital Report and calculation, (*see e.g.*, Requests 15–16), and fully updated rate templates related to State Farm General's non-interim rate application to be addressed at the upcoming rate hearing currently set for June. (*See e.g.*, Request 20.) State Farm General also expects to object to many of the requests based on statutory confidentiality protections and trade secret protections—objections that would require time to resolve. (*See, e.g.*, CIC §§ 935.8, 1215.8, 739.8, 923.6; Cal. Civ. Code §§ 3426–3426.11; Cal. Evid. Code § 1060; Cal. Gov. Code § 11513(e); 215 ILCS §§ 5/129.8, 5/131.22, 5/35A-50, 5/136, 5/404; 765 ILCS §§ 1065/1–1065/9.)

This broad litigation-style discovery is not consistent with the scope of discovery contemplated by the APA. As the ALJ knows, the time periods for parties to respond to discovery under the APA are very short, and electronic discovery in its current form did not exist when the APA was passed. Electronic discovery of the kind sought by CW's request would require the parties to agree upon a protocol for the collection and review of electronic information, followed by State Farm General's collection of the information through an e-discovery vendor, followed again by the review of the information and the production of any responsive material. This type of discovery cannot be accomplished under the framework of the APA or under the schedule set by the ALJ for the Interim Rate Hearing on April 8, 2025, or the main rate hearing currently scheduled for June 2025.

For these reasons, State Farm General intends to seek a protective order regarding CW's discovery if the parties are not able to reach agreement about an appropriate scope for that discovery following meet and confer discussions. But there is no sound basis in the APA or more general discovery principles for the ALJ to permit CW effectively to short-circuit the normal discovery process by lobbing in overbroad last minute discovery requests and then seeking to use the upcoming Interim Rate Hearing as a reason to force expedited responses to those improper requests.

C. <u>It Would Be Unfair and Prejudicial To Force State Farm General To Respond to CW's Request Before The Interim Rate Hearing.</u>

CW's attempt to compel State Farm General's expedited discovery responses also should be denied because it would be unfair and prejudicial to State Farm General to force it to respond to this discovery on the requested time frame in light of the upcoming Interim Rate Hearing. The Interim Rate Hearing is critical to State Farm General. State Farm General, as well as its legal teams, need to focus on preparing for that hearing. There is no need to address CW's overbroad requests now, particularly because many of those requests are improperly overbroad or seek discovery relevant to the upcoming rate hearing scheduled for June, not to the Interim Rate Hearing. The requests and responses can be addressed in the ordinary course and in the appropriate way. (As stated, State Farm General intends to seek a protective order if the parties cannot narrow the requests through discovery.) Creating a last-minute sideshow of discovery objections, responses, and disputes is unnecessary and will prejudice State Farm General's ability to prepare for the hearing.

Moreover, to the extent that CW actually needs specific information related to the Interim Rate Hearing, it should identify that particular information and make a showing that it is necessary, rather than fishing for information through overly broad discovery requests. For example, State Farm General anticipates that the parties mutually will identify the witnesses to be presented at the Interim Rate Hearing—no discovery request is needed to accomplish that.

Similarly, if there is other specific information that CW needs, the parties can attempt to address that through pre-hearing conferrals or with the ALJ at the conference scheduled for April 4, 2025.

Finally, CW's Motion is based on the premise that State Farm General's responses are due on April 7, 2025, before the Interim Rate Hearing is scheduled to commence. By State Farm General's calculation, however, the responses actually ordinarily would be due on April 9, 2025, the day after the hearing is scheduled to proceed. The fact that the responses to CW's requests ordinarily would not even be due until after the Interim Rate Hearing occurs provides still another reason why the ALJ should not compel State Farm General to respond to these requests before the hearing, on an expedited basis.

1 **CONCLUSION** 2 For all the foregoing reasons, State Farm General respectfully requests that CW's Motion 3 for an order shortening time be denied. 4 Dated: April 2, 2025 5 Respectfully submitted, 6 7 **HOGAN LOVELLS US LLP** 8 /s/ Michael M. Maddigan 9 Vanessa Wells (Bar No. 121279) 10 855 Main Street, Suite 200 Redwood City, CA 94063 11 Telephone: (650) 463-4000 12 Facsimile: (650) 463-4199 vanessa.wells@hoganlovells.com 13 Michael M. Maddigan (Bar No. 163450) 14 Jordan D. Teti (Bar No. 284714) 15 1999 Avenue of the Stars, Suite 1400 Los Angeles, CA 90067 16 Telephone: (310) 785-4600 Facsimile: (310) 785-4601 17 michael.maddigan@hoganlovells.com jordan.teti@hoganlovells.com 18 19 Katherine B. Wellington (Massachusetts Bar No. 688577) 20 125 High Street, Suite 2010 Boston, MA 02110 21 Telephone: (617) 371-1000 Facsimile: (617) 371-1037 22 katherine.wellington@hoganlovells.com 23 Attorneys for State Farm General Insurance 24 Company 25 26 27 28 HOGAN LOVELLS US STATE FARM GENERAL'S OPPOSITION TO MOTION FOR ORDER SHORTENING TIME

File Nos. PA-2024-00011, PA-2024-00012, PA-2024-00013

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ATTORNEYS AT LAW

1 PROOF OF SERVICE 2 I, Kristel Gelera, declare: 3 I am a citizen of the United States and employed in San Mateo County, California. I am 4 over the age of eighteen years and not a party to the within-entitled action. My business address is 5 855 Main Street, Redwood City, California 94063. On April 2, 2025, I served a copy of the within 6 document(s): 7 NOTICE OF DEFENSE 8 by placing the document(s) listed above in a sealed envelope with postage thereon 9 fully prepaid, the United States mail at Redwood City, California addressed as set forth below. 10 by placing the document(s) listed above in a sealed Federal Express envelope and affixing a pre-paid air bill, and causing the envelope to be delivered to a Federal 11 Express agent for delivery. 12 by personally delivering the document(s) listed above to the person(s) at the address(es) set forth below. 13 by transmitting via my electronic service address × (kristel.gelera@hoganlovells.com) the document(s) listed above to the person(s) at 14 the e-mail address(es) set forth below. 15 by electronically filing the document(s) with the Clerk of the Court by causing the documents to be sent to One Legal, the Court's Electronic Filing Services Provider 16 for electronic filing and service. Electronic service will be effected by One Legal's case-filing system at the electronic mail addresses indicated on the attached 17 Service List. 18 I declare under penalty of perjury under the laws of the State of California that the above is 19 true and correct. 20 Executed on April 2, 2025, at Redwood City, California. 21 22 23 Signature 24 25 26 27 28 HOGAN LOVELLS US

STATE FARM GENERAL'S OPPOSITION TO MOTION FOR ORDER SHORTENING TIME

File Nos. PA-2024-00011, PA-2024-00012, PA-2024-00013

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