1 2 3 4 5 6 7 8	Harvey Rosenfield, SBN 123082 Pamela Pressley, SBN 180362 Ryan Mellino, SBN 342497 CONSUMER WATCHDOG 6330 San Vicente Blvd., Suite 250 Los Angeles, CA 90048 Tel. (310) 392-0522 Fax (310) 392-8874 harvey@consumerwatchdog.org pam@consumerwatchdog.org ryan@consumerwatchdog.org Attorneys for CONSUMER WATCHDOG		
9	BEFORE THE INSURANCE COMMISSIONER		
10	OF THE STATE OF CALIFORNIA		
<ol> <li>11</li> <li>12</li> <li>13</li> <li>14</li> <li>15</li> <li>16</li> <li>17</li> <li>18</li> <li>19</li> <li>20</li> <li>21</li> <li>22</li> <li>23</li> <li>24</li> <li>25</li> <li>26</li> <li>27</li> <li>28</li> </ol>	In the Matter of the Rule Application of State Farm General Insurance Company, Applicant.	File No.: 24-426         CONSUMER WATCHDOG'S         PETITION FOR HEARING,         PETITION TO INTERVENE, AND         NOTICE OF INTENT TO SEEK         COMPENSATION         [Ins. Code §§ 1861.05 and 1861.10; Cal.         Code Regs, tit. 10, §§ 2653.1, 2661.2         and 2661.3]	
	CONSUMER WATCHDOG'S PETITION FOR HEARING, PETITION TO INTERVENE, AND NOTICE OF INTENT TO SEEK COMPENSATION		

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Consumer Watchdog hereby requests that the Insurance Commissioner notice a public hearing pursuant to Insurance Code sections 1861.05, subdivisions (a) and (c), and 1861.10, subdivision (a), on the issues raised in this petition regarding the above-referenced Rule Change Application of State Farm General Insurance Company ("State Farm" or "Applicant"), at which time Applicant will be directed to appear and respond to the issues raised in this petition. Consumer Watchdog also hereby requests that it be granted leave to intervene in the proceeding on Applicant's Rule Change Application pursuant to Insurance Code section 1861.10(a). Consumer Watchdog intends to seek compensation in this proceeding, and, pursuant to California Code of Regulations, title 10 ("10 CCR"), section 2661.3 subdivision (c), Consumer Watchdog's proposed budget is attached hereto as Exhibit A.

In support of its petition, Consumer Watchdog alleges:

# I. THE APPLICATION

1. On or about February 5, 2024, Applicant filed a Rule Change Application with the California Department of Insurance ("CDI"), proposing the implementation of community and property level wildfire mitigation discounts for its Homeowners Program.

2. On or about March 8, 2024, the public was notified by the CDI of the Application. **II. PETITIONER** 

3. Petitioner Consumer Watchdog is a nonprofit, nonpartisan public interest corporation organized to represent the interests of consumers and taxpayers. A core focus of Consumer Watchdog's advocacy is the representation of the interests of insurance consumers and policyholders, particularly as they relate to the implementation and enforcement of Proposition 103, in matters before the Legislature, the courts, and the CDI.

23 4. Consumer Watchdog's founder authored Proposition 103 and led the successful 24 campaign for its enactment by California voters in 1988. Consumer Watchdog's staff and 25 consultants include some of the nation's foremost consumer advocates and experts on insurance 26 ratemaking matters.

27 5. Consumer Watchdog has served as a public watchdog with regard to insurance rates and insurer rollback liabilities under Proposition 103 by: monitoring rollback settlements 28

and the status of the rollback regulations; reviewing and challenging rate filings made by insurers seeking excessive rates; participating in rulemaking and adjudicatory hearings before the CDI; and educating the public concerning industry underwriting and rating practices, their rights under Proposition 103, and other provisions of state law. Consumer Watchdog has also initiated and intervened in actions in state court and appeared as amicus curiae in matters involving the interpretation and application of Proposition 103 and the Insurance Code.<sup>1</sup>

7 6. Consumer Watchdog has initiated and intervened in numerous proceedings before the CDI related to the implementation and enforcement of Proposition 103's reforms, including 8 9 over 150 such proceedings in the last twenty years. In every proceeding that has resulted in a 10 final decision and in which Consumer Watchdog sought compensation from 2003-2022, the Commissioner found that Consumer Watchdog made a substantial contribution, meaning that its 12 participation was separate and distinct from any other party and that it presented relevant issues, evidence, and arguments that resulted in more credible, non-frivolous information being 13 14 available to the Commissioner in making his final decision.

## **III. ISSUES AND EVIDENCE TO BE PRESENTED AND POSITIONS OF PETITIONER**

7. In the proceeding initiated by Consumer Watchdog's petition, Consumer Watchdog will present and elicit evidence to show that Applicant's proposed rating plan and rule changes potentially violate Insurance Code section 1861.05(a), which provides that "[n]o rate shall be approved or remain in effect which is excessive, inadequate, [or] unfairly discriminatory" and 10 CCR § 2644.9's requirements relating to the use of wildfire risk models and the implementation of mandatory wildfire risk mitigation factors. Consumer Watchdog will

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<sup>&</sup>lt;sup>1</sup> For example, *Calfarm Ins. Co. v. Deukmejian* (1989) 48 Cal.3d 805; 20th Century Ins. Co. v. Garamendi (1994) 8 Cal.4th 216; Amwest Surety Ins. Co. v. Wilson (1995) 11 Cal.4th 1243; Proposition 103 Enforcement Project v. Quackenbush (1998) 64 Cal.App.4th 1473; Spanish Speaking Citizens' Found. v. Low (2000) 85 Cal.App.4th 1179; Donabedian v. Mercury Ins. Co. (2004) 116 Cal.App.4th 968; State Farm Mut. Auto. Ins. Co. v. Garamendi (2004) 32 Cal.4th 1029; The Found. for Taxpayer and Consumer Rights v. Garamendi (2005) 132 Cal.App.4th 1354; Ass'n of Cal. Ins. Cos. v. Poizner (2009) 180 Cal.App.4th 1029; Mercury Cas. Co. v. Jones (2017) 8 Cal.App.5th 561; Mercury Ins. Co. v. Lara (2019) 35 Cal.App.5th 82; and State Farm General Ins. Co. v. Lara (2021) 71 Cal.App.5th 197.

additionally present and elicit evidence to show that Applicant has failed to make all information available for public inspection in violation of Insurance Code section 1861.07.

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8. Based on Consumer Watchdog's preliminary analysis in consultation with its actuarial expert and the information contained in the Application, Consumer Watchdog has identified the following issues with the Application on which it intends to present and elicit evidence as set forth in (a)–(e) below.

a. 10 CCR § 2644.9(f) states: "Any rating plan or Wildfire Risk Model submitted to the Commissioner in connection with a complete rate application . . . shall be available for public inspection." Per 10 CCR § 2644.9(b)(6)(A): "The term 'Wildfire Risk Model' means any tool, instrumentality, means or product . . . that is used by an insurer, in whole or in part, to measure or assess the wildfire risk associated with a residential or commercial structure for purposes of: 1. Classifying individual structures according to their wildfire risk; or 2. Estimating losses corresponding to such wildfire risk classifications." State Farm acknowledges in the document "HO Wildfire Mitigation Questionnaire.pdf" that "our geographical rating factor [is] based on wildfire models," but goes on to allege that it "do[es] not use a 'wildfire risk scoring model' that differentiates wildfire risk based on individual policyholder or applicant's wildfire risk." However, the wildfire models being used by State Farm in creating geographical rating factors clearly fall under the definition of "wildfire risk model," as the models are used to "classify[] individual structures according to their wildfire risk" based on the address where the structure is located. Therefore, State Farm must provide and make publicly available the wildfire models on which its geographical rating factors are based.

b. Pursuant to 10 CCR § 2644.9(g): "Any rate application shall incorporate the insurer's own California wildfire loss data to the extent that it is credible to support each segment, rating differential, or surcharge being requested. To the extent the insurer's own California data is not fully credible, the insurer shall credibility-weight its data with an appropriate complement of credibility to support each segment,

rating differential, or premium surcharge." State Farm has failed to provide the required data to support that its mitigation discounts are proper and justified. The document "CA HO 2024-09-01 Compare.pdf," provided with this filing, lists the two community-level and ten property-level mitigation factors required by 10 CCR § 2644.9. Proposed discount amounts are given for each factor. However, no supporting wildfire loss data whatsoever is incorporated, whether that be the insurer's own California data or an appropriate complement of credibility. Exhibit 19-A merely states that "[t]he rating relativities for the new wildfire mitigation credits were chosen based on actuarial judgment," and goes on to reference a CAS research paper used by State Farm to assist in the allocation of the judgmentallyselected total property-level discount down to the individual mitigation efforts. These supporting statements are not sufficient to comply with the requirements of 10 CCR § 2644.9(g).

Additionally, State Farm's proposed maximum mitigation discount of 6.4% (excluding the optional IBHS Prepared Home discount) for completion of both community-level factors, all ten property-level factors, and the Board of Forestry and Fire Protection Fire Risk Reduction designation, is lower than the 7.0% maximum mitigation discount effective 6/1/23 (also exclusive of the IBHS discount). There is a maximum mitigation discount of 4.3% based only on property-level factors in this filing, as opposed to a maximum discount of 5% previously. State Farm does not explain why a higher maximum discount was available for the filing effective 6/1/23 that requires completion of only five property-level mitigation factors, while the maximum discount proposed in this filing is lower despite requiring completion of ten property-level mitigation factors. There is no apparent justification for this reduction in available mitigation discounts (exclusive of IBHS discounts for which policyholders must pay a \$125 inspection fee).

c. Subdivision (k)(3) of 10 CCR § 2644.9 states: "Whenever a wildfire risk score, or other wildfire risk classification used by the insurer to segment, create a risk

differential or surcharge the premium for a particular policyholder or applicant, ... the insurer shall ... provide in writing: A detailed written explanation of why the policyholder or applicant received the assigned score or classification; the explanation shall make specific reference to the features of the property in question that influenced the assignment of the score or classification." State Farm has failed to provide an example of any such detailed written explanation of the rationale for the territory factor assigned to the particular policyholder or applicant, which is based on a wildfire model per "HO Wildfire Mitigation Questionnaire.pdf."

d. Subdivision (1) of 10 CCR § 2644.9 states: "When an insurer responds to the applicant or policyholder in connection with an appeal pursuant to subdivision (i) or (j) of this section, it shall also notify the policyholder or applicant in writing that the policyholder or applicant may contact the Department of Insurance for assistance .... In any event, the insurer shall provide the policyholder or applicant with the Department of Insurance toll-free consumer hotline and web address of the Department's Consumer Complaint Center." State Farm has failed to provide an example of how this required information will be communicated to the policyholder or applicant, making it impossible to ascertain whether it is in compliance with the regulation.

e. In the document "CA HO 2024-09-01 Compare.pdf," the discounts for IBHS
Wildfire Prepared Home and IBHS Wildfire Prepared Home Plus are given as 2.0%
and 3.8%, respectively. However, in the document "Non-Tenant Mitigation Credit
Notification.pdf," the same discounts are given as 6.0% and 8.0%. This discrepancy
must be corrected by State Farm.

9. This petition is based upon Consumer Watchdog's preliminary analysis of the Application. Thus, Consumer Watchdog reserves the right to modify, withdraw, and/or add issues for consideration as more information becomes available, including but not limited to violations of Insurance Code section 1859 if it is discovered during the course of the proceeding that Applicant has willfully withheld information from, or knowingly given false or misleading

1 information to, the Commissioner or to any rating organization, advisory organization, insurer or 2 group, association, or other organization of insurers that will affect its rates, rating systems, or 3 premiums that are the subject of this filing.

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### **IV. AUTHORITY FOR PETITION AND GRANTING REQUEST FOR A HEARING**

10. The authority for this petition for hearing is Insurance Code section 1861.10, subdivision (a), which grants "any person" the right to initiate or intervene in a proceeding permitted or established by Proposition 103 and the right to enforce Proposition 103. Specifically, as stated above, Consumer Watchdog initiates this proceeding to enforce Insurance Code section 1861.05 and the Commissioner's regulations.

11. Additionally, a hearing is authorized pursuant to Insurance Code section 1861.05, subdivision (c), which allows "a consumer or his or her representative" to request a hearing on a rate application and 10 CCR § 2653.1, which provides that "any person, whether as an individual, representative of an organization, or on behalf of the general public, may request a hearing by submitting a petition for hearing."

12. This petition is timely pursuant to Insurance Code section 1861.05, subdivision (c), and 10 CCR § 2646.4(a)(1) because it is filed within forty-five (45) days of the March 8, 2024 public notice date.

## V. INTEREST OF PETITIONER

13. Consumer Watchdog's interest in the above-captioned proceeding is to ensure that 20 Applicant's homeowners insurance policyholders are charged rates and premiums that comply with the provisions of Insurance Code section 1861.05(a)'s requirement that "no rate shall be approved or remain in effect which is excessive, inadequate, [or] unfairly discriminatory or otherwise in violation of this chapter," the requirements contained in 10 CCR § 2644.9 24 pertaining to wildfire risk mitigation discounts, models and wildfire risk scores, and the public access requirements of Insurance Code section 1861.07. For many homeowners, their home is their most valuable asset and they are required to purchase homeowners insurance by their mortgage lenders. Consumers who are overcharged by insurers for this insurance coverage and/or arbitrarily non-renewed are part of Consumer Watchdog's core constituency.

14. As noted in paragraphs 3–6 *supra*, Consumer Watchdog's staff and consultants have substantial experience and expertise in insurance rate matters, which Consumer Watchdog believes will aid the CDI in its review of the Application and aid the Commissioner in making his ultimate decision as to whether to approve or disapprove the requested rate. As noted in paragraph 6 above, the Commissioner found that Consumer Watchdog has made a substantial contribution to his decisions in every rate proceeding that has resulted in a final decision and in which Consumer Watchdog sought compensation from 2003–2022. If leave to intervene is granted, Consumer Watchdog will participate fully in all aspects of this proceeding.

15. Consumer Watchdog also has an interest in ensuring that Applicant, the CDI, and the Insurance Commissioner comply with the laws enacted by the voters under Proposition 103, and the rules and regulations that implement those laws, including that all information submitted to the CDI in connection with the Application is made publicly available.

### **VI. AUTHORITY FOR PETITION TO INTERVENE**

16. The authority for Consumer Watchdog's petition to intervene is Insurance Code section 1861.10, subdivision (a), which grants "any person" the right to "initiate or intervene in any proceeding permitted or established pursuant to this chapter [Chapter 9 of Part 2 of Division 1 of the Insurance Code] . . . and enforce any provision of this article." This proceeding is a proceeding to enforce Insurance Code section 1861.05, pursuant to Insurance Code section 1861.10(a), and hence is a proceeding both "permitted" and "established" by Chapter 9. Per the voters' instruction, the mandatory right to intervene under section 1861.10(a), like all the provisions of Proposition 103, must be "liberally construed and applied in order to fully promote its underlying purposes." (Prop. 103, § 8.) Thus, section 1861.10 must be interpreted and applied broadly in a manner to fully encourage consumer participation. (Ibid.; see also Ass'n of California Ins. Cos. v. Poizner, supra, 180 Cal.App.4th at 1052 [stating "the goal of fostering consumer participation in the administrative rate-setting process" as "one of the purposes of Proposition 103"].) The broad intervention standard enacted by section 1861.10 ensures that consumers will be able to participate in proceedings *independently of the CDI staff* who may take different positions or emphasize different issues in the proceeding, and with all rights accorded

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to any other party, including the right to raise additional issues and/or violations as they become known during the course of the proceeding through informal or formal discovery.

17. This petition to intervene is also authorized by 10 CCR § 2661.1 et seq. In compliance with 10 CCR § 2661.3, the specific issues to be raised and positions to be taken by Consumer Watchdog, *to the extent known at this time*, are set forth in paragraph 8, *supra*. Each of these issues are directly relevant to determining whether Applicant's requested rating plan changes are in compliance with Insurance Code sections 1861.05(a) and 1861.07 and 10 CCR § 2644.9. Although consumer presence in departmental proceedings typically results in significant reductions to policyholders' rates, the amount of savings for each individual consumer is outweighed by the time and expense of hiring individual counsel or an advocacy group to protect his or her rights. Thus, an independent organization like Consumer Watchdog introduces a voice that otherwise would be absent from this proceeding.

#### VII. PARTICIPATION OF CONSUMER WATCHDOG

18. Consumer Watchdog verifies, in accordance with 10 CCR § 2661.3, that it will be able to attend and participate in this proceeding without unreasonably delaying this proceeding or any other proceedings before the Insurance Commissioner.

### VIII. INTENT TO SEEK COMPENSATION

19. The Commissioner has awarded Consumer Watchdog compensation for its reasonable advocacy and witness fees and expenses in past departmental proceedings. The Commissioner issued Consumer Watchdog's latest Finding of Eligibility on July 26, 2022, effective for two years as of July 12, 2022. Consumer Watchdog was previously found eligible to seek compensation on August 25, 2020, effective as of July 12, 2020; July 12, 2018; July 14, 2016; July 24, 2014; July 24, 2012; July 2, 2010; August 25, 2008; July 14, 2006; July 2, 2004; June 20, 2002; October 1, 1997; September 26, 1995; September 27, 1994; and September 13, 1993.

26 20. Consumer Watchdog intends to seek compensation in this proceeding. Pursuant to
27 10 CCR § 2661.3(c), Consumer Watchdog's estimated budget in this proceeding is attached
28 hereto as Exhibit A. Consumer Watchdog has based its estimated budget on several factors

including: (1) the technical and legal expertise needed to address these issues; (2) its current best
estimate of the time needed to participate effectively in these proceedings, taking into account
the time already expended by Consumer Watchdog's legal and actuarial staff and an estimate of
time needed to complete remaining tasks through completion of a noticed evidentiary hearing;
and (3) past experience in similar rate proceedings before the CDI. The estimated budget is
reasonable and the staffing level is appropriate, given the expertise that Consumer Watchdog and
its consultants bring to these proceedings when the issues involved are issues at the very core of
its organizational mission and strike at the very heart of Proposition 103 itself. The budget
presented in the attached Exhibit A is a preliminary estimate, and Consumer Watchdog reserves
the right to amend its proposed budget as its expenses become more certain, or in its request for
final compensation. Consumer Watchdog will give notice of such modifications as soon as
practicable after it discovers the need to revise its estimates and shall comply with the budget
revision requirements in the relevant intervenor regulations.

WHEREFORE, Consumer Watchdog respectfully requests that the Insurance Commissioner GRANT its petition for hearing and petition to intervene in the proceeding, having all rights and responsibilities accorded any other party to the proceeding.

DATED: April 22, 2024

Respectfully submitted, Harvey Rosenfield Pamela Pressley Ryan Mellino CONSUMER WATCHDOG

By:

san Mellina

Ryan Mellino Attorneys for CONSUMER WATCHDOG

#### **VERIFICATION OF RYAN MELLINO IN SUPPORT OF CONSUMER WATCHDOG'S** PETITION FOR HEARING, PETITION TO INTERVENE, AND NOTICE OF INTENT **TO SEEK COMPENSATION**

I, Ryan Mellino, verify:

1. I am a staff attorney for Consumer Watchdog. If called as a witness, I could and would testify competently to the facts stated in this verification.

2. I personally prepared the pleading titled "Consumer Watchdog's Petition for Hearing, Petition to Intervene, and Notice of Intent to Seek Compensation" filed in this matter. All of the factual matters alleged therein are true of my own personal knowledge, or I believe them to be true after conducting some inquiry and investigation.

3. Pursuant to California Code of Regulations, title 10, section 2661.3, Consumer Watchdog attaches as Exhibit A its estimated budget in this proceeding.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed April 22, 2024 at Los Angeles, California.

Ryan Mellina Ryan Mellina

1	EXHIBIT A PRELIMINARY BUDGET			
2	ITEMS ESTIMATED COST			
3	1. <u>Consumer Watchdog Attorneys and Paralegal</u>			
4	Pamela Pressley (Senior Staff Attorney) @ \$595 per hour, 100 hours \$59,500			
5	• Draft and edit petition for hearing and petition to intervene; supervise Consumer Watchdog counsel; oversee preparation of motions, briefing; confer with Consumer			
6	Watchdog counsel and outside experts regarding legal and evidentiary issues; participate			
7	in discussions with CDI and Applicant's counsel; assist in all phases of proceeding, evidentiary hearing, and preparation of post-hearing briefing.			
8	Ryan Mellino (Staff Attorney) @ \$250 per hour, 200 hours \$50,000			
9	Confer with Consumer Watchdog counsel and outside experts regarding legal and			
10	evidentiary issues; participate in discussions with CDI and Applicant's counsel; participate in briefing legal issues; conduct discovery, preparation of motions, and			
11 12	preparation for evidentiary hearing; participate in examination of witnesses and all phases of evidentiary hearing and post-hearing legal briefing; prepare request for compensation.			
12	Kaitlyn Gentile (Paralegal) @ \$200 per hour, 50 hours			
13	• Draft and edit petition for hearing and petition to intervene; assist with discovery and			
15	preparation of motions and briefs; prepare request for compensation.			
16	<ul> <li>Harvey Rosenfield (Of Counsel) @ \$695 per hour, 15 hours \$10,425</li> <li>Supervise Consumer Watchdog counsel and participate in strategy discussions.</li> </ul>			
17 18	2. <u>Expert Witness: Ben Armstrong</u>			
19 20 21	<ul> <li>Ben Armstrong, Staff Actuary @ \$425 per hour, 100 hours</li></ul>			
22	3. <u>Consumer Watchdog Expenses</u>			
23	Office expenses (photocopies, facsimile, telephone calls, postage, etc.)\$2,000			
24	Travel (ground transportation; airfare; hotel)\$5,000			
25	TOTAL ESTIMATED BUDGET: \$179,425			
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	CONSUMER WATCHDOG'S PETITION FOR HEARING, PETITION TO INTERVENE, AND NOTICE OF INTENT TO SEEK COMPENSATION			

1 2	PROOF OF SERVICE BY OVERNIGHT OR U.S. MAIL, FAX TRANSMISSION, EMAIL TRANSMISSION AND/OR PERSONAL SERVICE				
3	State of California, City of Los Angeles, County of Los Angeles				
4	<ul> <li>I am employed in the City and County of Los Angeles, State of California. I am over the age of 18 years and not a party to the within action. My business address is 6330 South San Vicente Boulevard Suite 250, Los Angeles, California 90048, and I am employed in the city and county where this service is occurring.</li> <li>On April 22, 2024, I caused service of true and correct copies of the document entitled</li> <li>CONSUMER WATCHDOG'S PETITION FOR HEARING, PETITION TO INTERVENE, AND NOTICE OF INTENT TO SEEK COMPENSATION</li> </ul>				
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10	upon the persons named in the attached service list, in the following manner:				
11 12	1. If marked FAX SERVICE, by facsimile transmission this date to the FAX number stated to the person(s) named.				
13	2. If marked EMAIL, by electronic mail transmission this date to the email address stated.				
14 15	3. If marked U.S. MAIL or OVERNIGHT or HAND DELIVERED, by placing this date for				
15	collection for regular or overnight mailing true copies of the within document in sealed envelopes, addressed to each of the persons so listed. I am readily familiar with the regular practice of collection and processing of correspondence for mailing of U.S. Mail and for sending of Overnight mail. If mailed by U.S. Mail, these envelopes would be deposited this day in the ordinary course of business				
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18 19	with the U.S. Postal Service. If mailed Overnight, these envelopes would be deposited this day in a box or other facility regularly maintained by the express service carrier, or delivered this day to an authorized courier or driver authorized by the express service carrier to receive documents, in the				
20	ordinary course of business, fully prepaid.				
21	I declare under penalty of perjury that the foregoing is true and correct. Executed on April 22, 2024 at Los Angeles, California.				
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23	Kaitlyn Gentife				
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	PROOF OF SERVICE				

1	Service List		
2	Nikki McKennedy	<b>FAX</b>	
3	Lisbeth Landsman-Smith Jennifer McCune	U.S. MAIL OVERNIGHT MAIL	
4	Rate Enforcement Bureau	HAND DELIVERED	
5	<b>California Department of Insurance</b> 1901 Harrison Street, 6th Floor	🛛 EMAIL	
6	Oakland, CA 94612 Tel. (415) 538-4500		
7	Fax (510) 238-7830		
8	Nikki.McKennedy@insurance.ca.gov Lisbeth.Landsman@insurance.ca.gov		
9	Jennifer.McCune@insurance.ca.gov		
10	Jon Phenix	FAX	
11	Public Advisor Tina Warren	U.S. MAIL	
12	Office of the Public Advisor	HAND DELIVERED	
12	<b>California Department of Insurance</b> 300 Capitol Mall, 17th Floor	🖂 EMAIL	
13	Sacramento, CA 95814		
14	Tel. (916) 492-3705 Fax (510) 238-7830		
15	Jon.Phenix@insurance.ca.gov Tina.Warren@insurance.ca.gov		
10		_	
17	Nicole Pettis Pricing Manager	└ FAX ⊠ U.S. MAIL	
	<b>State Farm General Insurance Company</b> 1 State Farm Plaza	OVERNIGHT MAIL	
19 20	Bloomington, IL 61710-0001	$\square$ HAND DELIVERED $\boxtimes$ EMAIL	
20	Tel. 309-766-2265 nicole.pettis.m3ht@statefarm.com		
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